

FREDERICTON PLAYHOUSE INC.

SCHEDULE OF RENTAL FEES

EFFECTIVE JANUARY 21, 2011 FOR ALL BOOKINGS FOR JULY 1, 2011 TO JUNE 30, 2012

All fees are subject to 13% HST.

MAIN STAGE RENTAL FEE (PER DAY):

INCLUDES MAIN STAGE, HOUSE, DRESSING ROOMS, GREEN ROOM, STAGE DOOR AREA, TECHNICAL SUPERVISOR (NO CALLS), MAINTENANCE/JANITORIAL SERVICES, LOADING DOCK, AND BASIC HOUSE AUDIO/LIGHTING EQUIPMENT.

PERFORMANCE DAYS ALSO INCLUDE: MARQUEE, AND PUBLIC GALLERIES.

(A NON-REFUNDABLE DEPOSIT EQUAL TO THE RENTAL GUARANTEE IS REQUIRED.)

PERFORMANCES AND PERFORMANCE RELATED USES (REHEARSALS, FIT-UPS, ETC.)

10% of the gross ticket sales, net of taxes, vs. a minimum of:

1. Professional Performance	\$1075
2. Local* Professional Performance	\$975
3. Local* Amateur Performance	\$700
4. Local* Student** Performances	\$525
5. Local* Charity Benefits***	\$525

vs. a maximum (cap) of \$2,300.

NOTE: PERFORMANCES ALSO INCLUDE SCREENING OF FILMS AND VIDEOS.

NON-PERFORMANCE USES (MEETINGS, RECEPTIONS, ETC.)

1. Commercial/Institutional/Personal	\$1,175
2. Local* Non-Profit	\$875

WEEKEND PREMIUMS:

Add \$125/day for Fridays and Saturdays

WEEKLY DISCOUNT:

A discount equal to the single day minimum (above) will be applied to all bookings of seven (7) contiguous days.

* LOCAL REFERS TO THE CLIENT/PRESENTER HAVING ITS PRIMARY OFFICE IN THE GREATER FREDERICTON AREA

** FOR EDUCATIONAL INSTITUTIONS WHOSE PRIMARY FOCUS IS NOT IN THE DELIVERY OF INSTRUCTION IN PERFORMING ARTS. THE PERFORMERS IN THE PRODUCTION MUST BE STUDENTS OF THAT INSTITUTION.

*** BENEFIT EVENTS RAISE FUNDS FOR REGISTERED CHARITABLE ORGANIZATIONS AND MUST OCCUR OUTSIDE OF THE CHARITY'S REGULAR COURSE OF BUSINESS/ACTIVITY.

OTHER FACILITIES

THESE FACILITIES ARE ONLY AVAILABLE WHEN THE MAIN STAGE IS NOT IN USE:

Rehearsal Hall	\$100 / day
Galleries	\$200/half day
Balcony Lounge	\$100/half day

EQUIPMENT

INCLUDED IN THE BASIC RENTAL FEE IS USE OF HOUSE SOUND AND LIGHTING SYSTEM, CONCERT PIANO (NOT TUNED), RISERS, HOUSE FLY GOODS, DANCE FLOOR, PROJECTOR, AND FOLLOW SPOTS. THE FOLLOWING ADDITIONAL CHARGES APPLY:

Seats Removed and Replaced	\$50 /seat
Major Equipment Relocation	\$50 /move
Piano Tuning	\$150 /tuning
Fog/Haze Machine	\$20 /performance
Tape	\$20 /roll
AA Batteries	\$1.00 ea.
9V Batteries	\$3.00 ea.
Additional Equipment (outside)	cost +10%

PERSONNEL

TECHNICAL SUPERVISION IS INCLUDED IN RENTAL FEE.

CREW:

Sound, Light & Stage Technicians	\$18.50 /hour
Rigger	\$29.00 /hour
Backstage Supervisors (Catering, Door, Runners)	\$18.50/hour
Overtime (over 8 hours in same day)	1.5x hourly rate
Missed Meal Breaks	\$25 per person

FRONT OF HOUSE & SECURITY:

Basic Fee <i>(includes Front of House Supervisor, Ushers, Coat Check, Greeters)</i>	\$125 per performance
Front of House Supervisor (non-performance uses)	\$18.50 /hour
Cash Bar Services	(included)
Host Bar Services	Retail Prices
Security/Police	cost +10%

BOX OFFICE/CAPITAL IMPROVEMENT FEES

(A NON-REFUNDABLE \$200 DEPOSIT IS REQUIRED.)

CHARGED TO RENTAL CLIENT:

Basic Fee	4% of gross sales (incl. taxes) plus \$1.00/ticket issued (min. \$200 /performance)
Credit Card/POS Processing	(included in basic fee)
Subscription Set-Up	\$50 /performance
Ticket Printing	(included in basic fee)
Capital Improvement Fee <i>(on complimentary tickets)</i>	\$2.00 /seat (including HST)

CHARGED DIRECTLY TO PATRON (INCLUDE HST):

Phone Orders	\$3.75 /order
Tickets Mailed	\$3.75 /order
Online Orders	\$3.75 /order
Exchanges/Reprints	(no charge)
Capital Improvement Fee (CIF)	\$2.00 /seat

MISCELLANEOUS

Poster Distribution	\$2.00 /per (min. \$65)
Merchandise Sales (sold by Client/Artist)	15% of gross (includes HST)
Merchandise Sales (sold by Playhouse Staff) <i>(Includes POS/Credit Cards)</i>	20% of gross (includes HST)
Advertising Placement	cost + 10%
Mailing Lists/Campaigns	\$40/hour; cost + 10%
Other Outside Services	cost + 10%
Catering/Hospitality <i>(see food & beverage service policy)</i>	cost + 10%

FOR RENTAL INQUIRIES, CONTACT:

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